

CONSCIOUS CONSUMER SPENDING INDEX

COVID-CHECK

How is the pandemic impacting socially responsible behaviors? (#CCSIndex)

#CCSINDEX SEES SIGNIFICANT GAINS For the COVID-check, the CCSIndex is netting out at 46 on a 100 point scale. This is the highest score since 2017

and a 15 percent increase from the most recent annual index, which was completed in November of 2019.



Spending Index

The Conscious Consumer

and future intent to increase the amount they spend with responsible organizations.

The Conscious Consumer Spending Index (#CCSIndex) is calculated by evaluating the importance consumers

place on purchasing from socially responsible companies, actions taken to support such products and services,

MOST GOOD BEHAVIORS ARE TRENDING Have you done any of the following in the past 12 months?

2013 2014 2015 2016 2017 2018 2019 2020 COVID

BEEN 'GREEN' (recycled, properly disposed of waste, favored reusable products) % 89 90 90 88 87 80 77 72

REDUCED consumption (gas, energy, overall consumer purchases) % 79 79 76 76 72 66 64 67

BOUGHT goods or services from a socially responsible company % 62 65 65 64 61 59 54 64

CONTRIBUTED financially to a non-profit or charity % 64 68 68 61 63 54 53 57

ARE POST PANDEMIC PRIORITIES In light of what you've learned from the COVID-19 pandemic, will you

INVESTMENTS IN HEALTH AND SAVINGS

410/0 34% 23%

Will Increase

increase / decrease / stay the same with the following activities?

Shopping Locally 36%

Will Increase

Will Increase **Being Kind To The Environment**

Supporting Charities

29% Will Increase **Buying From Socially**

Responsible Companies

Will Increase **Saving Money**

43%

Will Increase

Working To Improve

Health And Wellbeing

BUT TRUST MATTERS MORE When asked which factors would be important as they considered which brands to support after the pandemic

PURPOSE IS STILL IMPORTANT,

6400 The company's purpose or mission How it treated employees, customers and the community during the pandemic

Protecting my health and safety

Being trustworthy as an organization

on society and the environment

6 7 0 Operating locally in my community

Its ability to have a positive impact

INCREASED

I OR IMMEDIATE FAMILY MEMBER HAVE NOT HAD COVID

18% **15%** 11% 10% 9%

CAUSE AND EFFECT: THE SURPRISINGLY

POSITIVE IMPACTS OF A COVID-19 DIAGNOSIS

Those who have had COVID, or have cared for immediate family member with the virus,

show greater increases in household income, wellbeing and socially conscious spending

MY MY **BUYING HOUSEHOLD INCOME OVERALL WELLBEING FINANCIAL DONATIONS TO FINANCIAL SUPPORT FOR GOODS FROM SOCIALLY INCREASED INCREASED NON-PROFITS AND CHARITIES LOCAL BUSINESSES RESPONSIBLE COMPANIES**

SAME BRANDS TOP NICE AND NAUGHTY

LIST FOR THEIR PANDEMIC RESPONSE

INCREASED

What is the first company/organization that comes to mind as being...

SOCIALLY RESPONSIBLE

2. Amazon

I OR IMMEDIATE FAMILY MEMBER HAVE HAD COVID

- during the COVID-19 pandemic 1. Walmart
 - 3. Target 4. Kroger

5. Costco

NOT **SOCIALLY RESPONSIBLE** during the COVID-19 pandemic

1. Amazon

2. Walmart

INCREASED

- 3. Tesla 4. Hobby Lobby

5. Tyson Foods

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About the Study

This study was conducted in partnership with Supportive Research Solutions. Sampling was provided by Dynata. Data was collected May 7-16, 2020. In total, 1,006 Americans were surveyed (margin of error is +/- 3%). For more information on the Conscious Consumer Spending Index, please visit www.goodmustgrow.com/ccsindex.

About Good.Must.Grow.

Doing good by any means necessary. That's our motto. We are obsessed with helping good organizations grow. We provide strategic marketing support for socially responsible businesses, nonprofit causes and individuals committed to making our world a healthier place. We also fuel our own initiatives aimed at specific causes, ranging from human trafficking to addiction to health and wellness. Proud to be a Certified B Corp. Learn more at goodmustgrow.com.

